

ADDRESS TO MES PROBATIONERS

BY
SHRI AJIT KRISHANA SINGH, IDSE
DIR(PLG)
HQ CE(FY) HYDERABAD

26 APR 2019

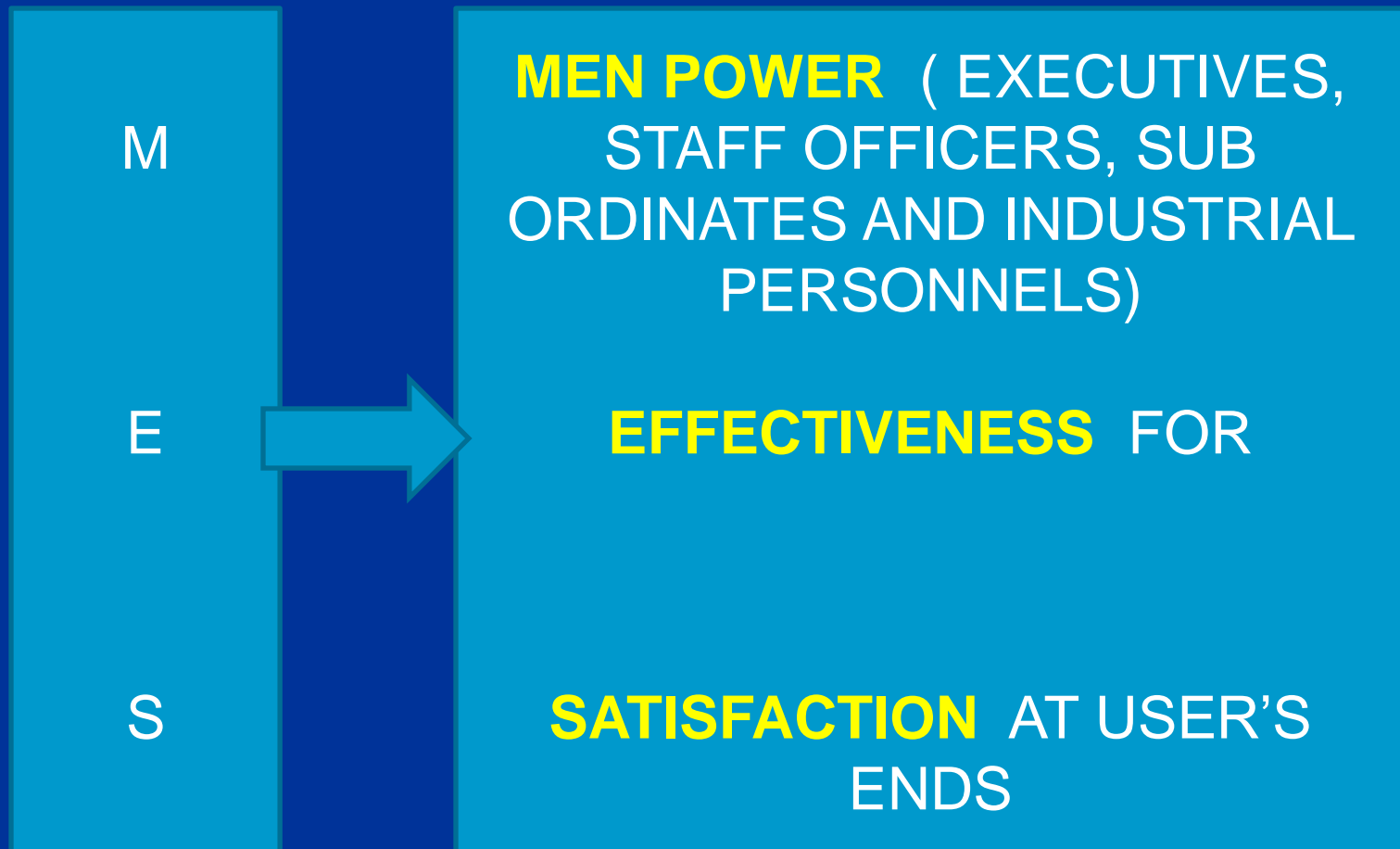
SEQUENCE

- INTRODUCTION
- MES- USER EQUATION
- LEADERSHIP
- SOCIALIZATION AND IMAGE PROJECTION
- DISCUSSION POINTS

MES – USER EQUATION

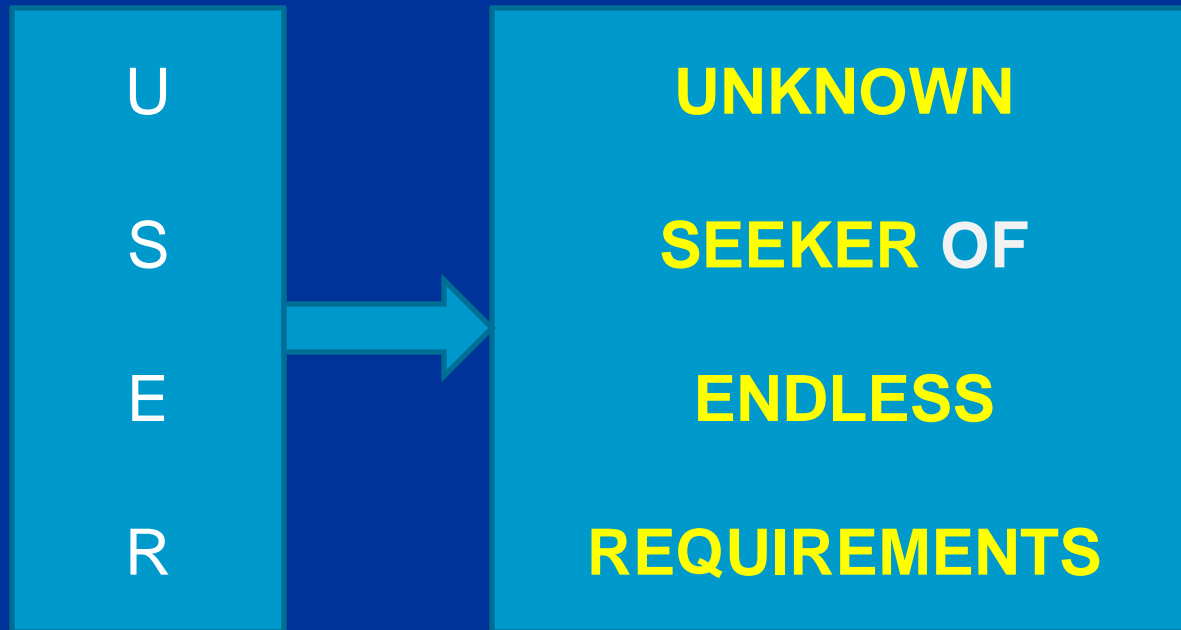
❖ MES – MILITARY ENGINEER SERVICES

❖ ACCORDING TO ME , MES STANDS FOR



MES – USER EQUATION

❖ **USER - A PERSON OR A GROUP OR A UNIT ETC**



❖ **POSITIVE USERS, NEGATIVE USERS AND
NEGLECTED USERS**

MES – USER EQUATION

❖ **EQUATION - THE ACT OF EQUATING OR MAKING EQUAL; EQUALIZATION**



LEADERSHIP



INTRODUCTION

- ❑ **Leadership is the one of the most important function of management.**
- ❑ **Leading involves directing, influencing & motivating employees to perform**

LEADERSHIP

What is leadership?

Leading people

Influencing people

Commanding people

Guiding people



LEADERSHIP

WHO IS A LEADER ?

"a person who influences a group of people towards the achievement of a goal".



FACTORS OF LEADERSHIP

Leader

- *You must have an honest understanding of who you are, what you know, and what you can do.*
- *To be successful you have to convince your followers, not yourself or your superiors, that you are worthy of being followed.*

Followers

- *Different people require different styles of leadership.*
- *The fundamental starting point is having a good understanding of human nature, such as needs, emotions, and motivation*
- *Have be, know, and do attributes.*

Styles of leadership

The three major styles of leadership are (U.S. Army Handbook, 1973) :

Styles of Leadership



- Authoritarian or autocratic
- Participative or democratic
- Delegative or Free Reign

LEADERSHIP

IMPORTANCE OF LEADERSHIP

- Initiates action
- Motivation
- Providing guidance
- Creating confidence
- Co-ordination
- Effective planning
- Inspiration & motivation



Remember the difference
between a
boss and a leader;
a boss says "Go!"
a leader says "Let's go!"

-E.M. Kelly

SUMMARY ON LEADERSHIP

- ✓ **SELF ASSESSMENT**
- ✓ **KNOW YOUR SUPERIORS , COLLEAGUES AND SUBORDINATES**
- ✓ **ASSESS STRENGTH AND WEAKNESSES OF YOUR TEAM**
- ✓ **REGULAR LEARNING, VALUE ADDITION**
- ✓ **REGULAR INTERACTION AND INTROSPECTION**
- ✓ **UPGRADE YOUR TEAM, IDENTIFY YOUR GOAL AND MOVE AHEAD**

SOCIALIZATION & IMAGE PROJECTION

- **IN HOUSE SOCIALIZATION – HELPS IN BUILDING STRONG TEAM UNDER YOURSELF**
- **SOCIALIZATION WITH USERS – FOR UNDERSTANDING EACH OTHER IN BETTER WAY**
- **IMAGE BUILDING OF ORGANISATION**
- **ROLE OF MES MELA OR DOOR TO DOOR SERVICES**

**DISCUSSION POINTS FROM
PROBATIONER'S SIDE ???**

“Thank You”

SlideTeam.net

